

Press Contact:  
Lynn Hackney  
202-841-2439  
lhackney@urbanpace.com

## Urban Pace Announces Big Win at Builders' Gala

---

**September 30, 2009**

**Washington, DC.** Urban Pace, a Washington, DC, real estate sales company, today announced that NVBIA, at last night's GALA awards ceremony, named Anne Blakeman as Salesperson of the Year in the evening's final category. Ms. Blakeman is the Director of Sales for Luxury Product at Urban Pace.

"We are extremely proud of Anne's achievement. Her leadership at Urban Pace over the past few years has benefited our clients as well as the rest of our team," said Lynn Hackney, President of Urban Pace.

The NVBIA also honored Urban Pace affiliated partners Terry Eakin and Bob Youngentob of EYA with a lifetime achievement award for their contributions to the building industry over decades-long careers.

During 2008, Ms. Blakeman garnered over 40 million dollars in sales of condominium product in Washington and Northern Virginia. Among the projects she managed was The Wooster Mercer in Rosslyn, a condominium where the average closed price is over \$1,000,000, with some units selling at over \$2 million. From January 2008 through January 2009, Urban Pace was able to sell 95% of these homes despite the negative press on real estate and the collapse of the financial markets.

Other projects under Ms. Blakeman's management in 2008 included Landmark Lofts in Washington, a condominium comprised of 42 unique residences. The loft units have sold for up to \$700,000 and the Luxury Line is priced up to \$2.5 million.

Ms. Blakeman currently also manages The Erie, a luxury condominium in Adams Morgan with price points up \$1.5 million, and Rhodes Hill Square, an Arlington community of City Homes, Flats and Penthouses.

Urban Pace ([www.urbanpacenewhomes.com](http://www.urbanpacenewhomes.com)) was established in 2003 to provide specialized sales and marketing services to builders and developers of urban condominium and townhome projects. Urban Pace Fine Homes ([www.urbanpace.com](http://www.urbanpace.com)) provides re-sale services in this same marketplace.